

# POST-GRANT SUSTAINABILITY PLAN

Use this planning worksheet to develop strategies for sustaining your nonprofit's programs and impact after a major grant period ends.

## 1. Program Continuity

- ☐ Identify which program components must be sustained long-term
- ☐ Determine true cost per outcome (staff, materials, evaluation, admin)
- ☐ Document current outputs and impact to build a strong case for funding

## 2. Revenue Diversification

- ☐ Identify new potential grant opportunities (local, state, national)
- ☐ Explore earned income strategies related to your mission
- ☐ Strengthen individual donor and major gifts strategy
- ☐ Develop a fee-for-service or membership model if applicable

## 3. Partnerships & Collaboration

- ☐ Identify potential strategic partners or service-sharing opportunities
- ☐ Assess MOUs and cost-sharing opportunities to sustain delivery
- ☐ Engage funders early with a sustainability narrative

## 4. Evaluation & Storytelling

- ☐ Create impact stories and testimonials from grant-funded work
- ☐ Use evaluation data to show ROI (return on impact)
- ☐ Build a communications plan to share outcomes with stakeholders

## 5. Internal Strategy & Planning

- ☐ Integrate post-grant planning into your strategic plan
- ☐ Include sustainability goals in board meetings and dashboards
- ☐ Set milestones and track performance after grant ends