



# POST-GRANT SUSTAINABILITY PLAN

Use this planning worksheet to develop strategies for sustaining your nonprofit's programs and impact after a major grant period ends.

## 1. Program Continuity

- Identify which program components must be sustained long-term
- Determine true cost per outcome (staff, materials, evaluation, admin)
- Document current outputs and impact to build a strong case for funding

## 2. Revenue Diversification

- Identify new potential grant opportunities (local, state, national)
- Explore earned income strategies related to your mission
- Strengthen individual donor and major gifts strategy
- Develop a fee-for-service or membership model if applicable

## 3. Partnerships & Collaboration

- Identify potential strategic partners or service-sharing opportunities
- Assess MOUs and cost-sharing opportunities to sustain delivery
- Engage funders early with a sustainability narrative

## 4. Evaluation & Storytelling

- Create impact stories and testimonials from grant-funded work
- Use evaluation data to show ROI (return on impact)
- Build a communications plan to share outcomes with stakeholders

## 5. Internal Strategy & Planning

- Integrate post-grant planning into your strategic plan
- Include sustainability goals in board meetings and dashboards
- Set milestones and track performance after grant ends